



**JOINT**WAY  
上海巨维国际贸易有限公司



We are working as: an Import and export platform of yours; a Purchasing office of yours;  
a Logistic center of yours; a Technical Consultant of yours.

**BASE IN HONGKONG & SHANGHAI**  
**START FROM 2010**



# JOINTWAY

## Professional in HVACR Industry



### 20 Year Experience In HVACR

More than 20 years experience on air conditioner, refrigerator design and sales of parts of HVACR products.



### Best In Service And Support

Good Knowledge of all products in technical details and FMEA in design and application. We can provide best pre-sales Service and Technical Supports.



### Professional Logistic Solution

Integrated Logistics Services from China to All destination Provided.

BASE IN HONGKONG & SHANGHAI

**JOINTWAY**



# WHY ARE WE PROFESSIONAL?

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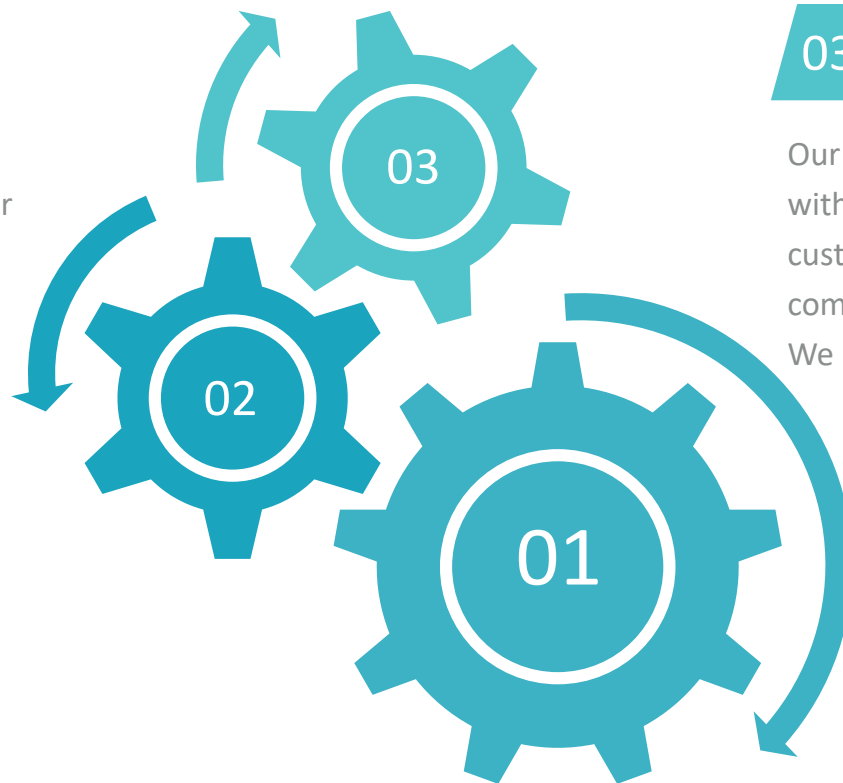
JOINTWAY : Reliable Partner to Cooperate

- ✓ Most Professional Team in Compressor industry.
- ✓ Good understanding and Rich experience in B2B Business.

## MARKETING STUDY

02

We worked together with KONOR and COPELAND as well as HIGHLY for 20 years, in both domestic China and overseas market, for B2B business, knowing the market well.



03

## GOOD COMMUNICATION

Our team have rich experience in working with GE/MIELE/BSH/GREE/HAIER and other customers for qualification new parts of compressor etc.  
We understand our customer's real demands

01


## TECHNICAL EXPERTS

We have senior engineers with 20years' experience in R&D, and Q/C and technical support of rotary and reciprocating compressors products.

# TIMELINE

2012	Konor Only Authorized export agent and distributor
2013	HIGHLY Only Authorized exporter
2017	Yi Dian Only Authorzied exporter for HVAC/R industry


KONOR ELECTROMECHANICS CO., LTD  
Add: 160 Ba Sheng Road, Wai Gao Qiao Free Trade Zone, Shanghai, China



LETTER OF AUTHORIZATION

We ( KONOR ELECTROMECHANICS CO., LTD ) hereby authorize that Shanghai  
Jointway Worldwide Co.,Ltd. as our only distributor and agent of  
refrigerator compressor in overseas market.

DATE: 1 Jan, 2012  
VALID UNTIL: 31 Dec, 2014



**SHANGHAI HIGHLY (GROUP) CO., LTD.**  
888 Ningqiao Rd., Jinqiao Processing Zone, Pudong Shanghai, China 201206  
Tel: (86-21) 50554560 Fax: (86-21) 58349019 Website: www.highly.cc

Apr 22nd, 2013

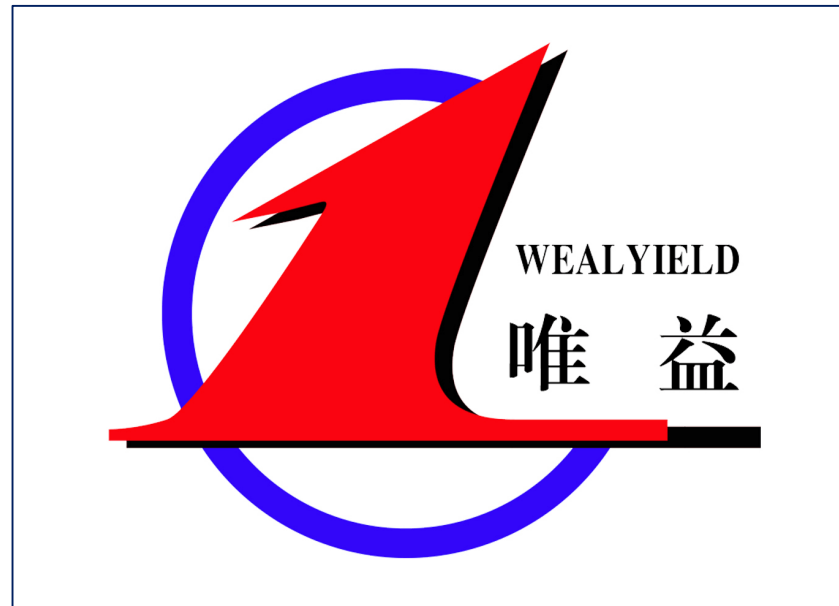
**TO WHOMSOEVER IT MAY CONCERN**

We hereby declare that Shanghai Jointway Worldwide Co., Ltd. is  
an registered customer in our CRM system and we are supplying  
them our rotary compressor, they are allowed to resell the  
compressor to their customers, but do not include any Chinese



## TIMELINE

- |      |                                                            |
|------|------------------------------------------------------------|
| 2018 | HITACHI GZ Authorized<br>export agent and distributor      |
| 2019 | Weyee and DunAn Authorized<br>export agent and distributor |
| 2020 | To be continued                                            |



Johnson  
Controls

**HITACHI**  
Air conditioning solutions

**HIGHLY**  
海立



**LAMDA**



# PROFESSIONAL AT COMPRESSOR



Only-authorized Exporter of **HIGHLY** compressor for After Service Market and Small OEM Customer

Authroized Exporter of **HITACHI** Scroll Compressor

Exporter of Lamda Compressor

**JOINTWAY**



# RECIP COMPRESSOR

.....

Not Only For Household Application,  
But Also For Commercial.

HUAYI/JIAXIPERA,SIBERIA,DANFU,GMCC



**SIBERIA**





# Heat Exchanger

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Gasket plate heat exchangers  
Brazed plate heat exchangers  
Coaxial heat exchangers  
Tube in shell heat exchangers  
all aluminum plate heat exchangers

**Weyee Heat Exchanger**



Service Valve



EEV



Thermal Expansion Valve



Gas-liquid Separator



4-Way Valve



Solenoid Valve



Ball Valve



Check Valve

# HVACR Accessories



Authroized Exporter of DunAn Environment



# SELECTED PARTS OF HVACR

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Selected excellent quality China Made parts of HVACR  
-Including Capacitor, Fan&Motor, Valve Copper and Brass Parts etc.





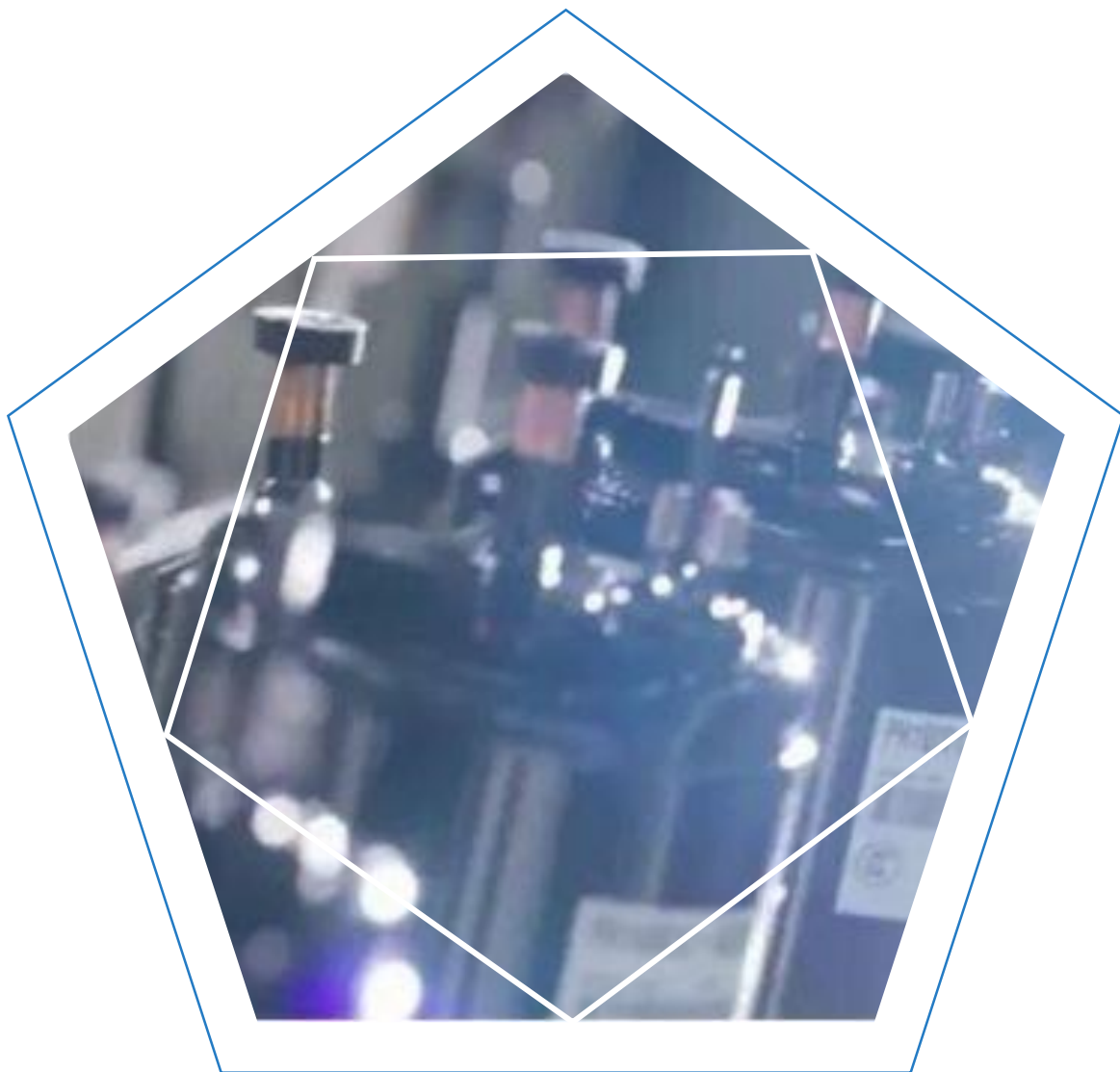
# REFRIGERANT



All type of refrigerant...

We are also specialized in producing the substitute of CFC and blended environment-protective refrigerant such as R404A, R406A, R407C, R408A, R409A, R507 and pure refrigerants such as R600A, R134A, R124, R125, R22, R142B, R32, R143A, R141B etc.





# CONCENTRATE TO BE GOOD AT ONE, BUT NOT SO-SO AT ALL

We are a team of passionate and highly qualified professionals

We focus to be good at one, not just so-so at all.

HVACR, compressor, We are one of the best exporter in China.



# BEST LOGISTIC AND COMMERCIAL SERVICE

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We are flexible and professional in Logistic & Business Service



## FLEXIBLE LOGISTIC

LCL-FCL, Free Trade Zone Advantages, All logistic or business mode supported.



## FREE BUSINESS ROUTE

Company Registered in Both SHANGHAI and HONGKONG. Support Various Business Route.



# CUSTOMER DISTRIBUTION

32 customers around the world (by March 31<sup>st</sup> 2019 )



## 60K

Pcs compressor sold  
per year  
\*year 2018

## 32

Long-term Partners  
\*March 31<sup>st</sup> 2019

Beside Compressor, we supply other  
selected high quality HVACR parts, refrigerant,  
and refrigeration oil only.



## CONTACT US

### Address

1. Room 915, No.1088 Xinjinqiao Road, **Shanghai**, China.
2. Suite 1503, 15/F Carnival Commercial Building, 18 Java RD, North Point, **Hongkong**, China.

### Phone

+86 21 6168 3816

### E-mail

[market@jointway.cc](mailto:market@jointway.cc)

### Website

[www.jointway.cc](http://www.jointway.cc)



### ONLY JUST A TRY, WILL START A PLEASANT COOPERATION

We will work as:

- an Import and export platform of yours;
- a Purchasing office of yours;
- a Logistic center of yours;
- a Technical Consultant of yours.